



Toyota of St Croix
 Chrysler Dodge Jeep of St Croix
 Caribbean Auto Mart St Croix
 Toyota of St Thomas
 Caribbean Auto Mart St Thomas
 Chrysler Dodge Jeep of St Thomas

April 2, 2009

The Honorable Craig W. Barshinger
 Legislature of the Virgin Islands
 P.O. Box 1690
 St. Thomas, U.S. Virgin Islands 00804

Wants Leg to buy 15 Hyundai/Kia cars @ low cost

09 APR -3 AM 11:14

RECEIVED
 OFFICE OF
 SENATOR AT LARGE
 CRAIG W. BARSHINGER

Dear Senator Barshinger,

Subject: Concept of Government use of prior year new vehicles to save dollars

Overview

The recent economic times have resulted in the need for efficiency and cost savings for us all, whether it be in the commercial business sector or within our various governmental agencies and the Legislature itself. Vehicle transportation has been no exception when comes to the need to be cost efficient and prudent in these challenging times.

Vehicle specification criteria typically sought by the Government

Typically the Government has been seeking quality fuel efficient vehicles that have solid reliability and functionality. Given the trend to be more "green" these days, some vehicles meet these criteria more than others in terms of fuel economy and durability.

A unique opportunity for the Government to save significant dollars

Typically the USVI Government purchases new vehicles and runs them through their complete life cycle, vs. trading them in every year or two as some companies and individuals do. Thus the model year of a vehicle is relatively immaterial to the end use of that vehicle throughout it's life cycle while in Government use.

Types of Vehicles Involved

As of the date of this memo, we have 14 brand new 2007 model year Hyundai and Kia vehicles on the ground here in the USVI. There is a 15th vehicle – a high end Hyundai that was a demo and has 5000 miles on it, but it still has the original manufacturer certificate of origin.

*Disapproved 4-7-09
 Bad economic times.
 [Signature]*

Some are sport utility vehicles, some sedans, 12 are automatic transmissions, and three have 5 speeds. Attached is a list with the serial numbers, and a brief description of equipment and colors.

Deep discounts relative to original prices

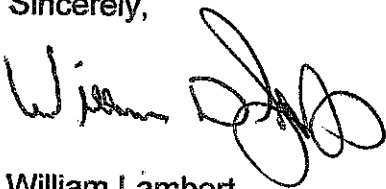
I would be willing to deeply discount these vehicles significantly below my original purchase cost to foster the reduction in our inventories. From your perspective, it would not matter, as the vehicles all come with original manufacturer warranties, and your typical use is to run them to end of life ... which for these vehicles would be a long time. A few of these vehicles have rebates or other cash incentives from the manufacturer .. others do not, at least at this time. Whatever rebates or cash incentives in existence at the time would be credited into the transaction.

Summary

The recent economic times dictate that we reduce our inventories, and at the same time we all are looking for ways to reduce our costs, including the Legislature and various other Island governmental entities. These vehicles are economical, durable, in many cases well equipped, and come with manufacturer warranties ... and they are here now and available for immediate use on whichever Island you deem appropriate. Thus with the dramatic discounts and rebates that are possible in the immediate future, this concept has the potential to be a true win-win for us both.

I would look forward to discussing this further with you in the near future to ascertain your interest and the appropriate next steps. It is a unique opportunity for us both.

Sincerely,



William Lambert
President

Cell phone number – 340-690-4414
Office phone number – 340-777-7600

Attachment: Vehicle descriptions (next page)

Caribbean Auto Mart - STX - List of CY 2007 New Vehicles
 Data as of April 2, 2009

Stk #	MAKE	MODEL	LIST	SERIAL	WEIGHT	Model	Cyls	Leather	Body	Trans	Alloy Wls	Other Equipment	Color
H3121	HYUN	AZERA	\$37,243	KMHFC46F67A142268	3629	Limited	6	Yes	4DR	Auto	Yes	SUNROOF	Black
H3179	HYUN	AZERA	\$37,243	KMHFC46F97A154694	3629	Limited	6	Yes	4DR	Auto	Yes	SUNROOF	White
H3300	HYUN	ELAN	\$22,675	KMHDT46D67U216007	2747		6		4DR	5 Spd			Blue
H3313	HYUN	SONA	\$33,855	5NPEU46F47H240971	3458	Limited	4	Yes	4DR	Auto	Yes	SUNROOF	Burgundy Red
H3275	HYUN	TUCSON	\$29,935	KM6JM12B77U594673	3240		4		SUV	5 Spd	Yes	ROOF RACK	White
K13451	KIA	OPTIMA	\$30,339	KNAGE123475099641	3179	EX	4		4DR	Auto	Yes		Grey
K13459	KIA	RIO5	\$24,843	KNADE163376202104	2580	SX	4		WGN	5 Spd	Yes	SUNROOF	Silver
K1032	KIA	ROND	\$30,410	KNAFG525X77077100	3399	LX	4		X OVER	Auto	Yes		White
K13384	KIA	ROND	\$30,410	KNAFG525X77040192	3399	LX	4		X OVER	Auto	Yes		Blue
K13386	KIA	ROND	\$32,360	KNAFG525277056838	3399	LX	4		X OVER	Auto	Yes	SUNROOF	White
K13460	KIA	SEDONA	\$38,500	KNDMB233076141610	6116	LX	6		VAN	Auto	Yes	ROOF RACK	Gold
K1040	KIA	SORENT	\$37,210	KNDJD736675714375	5467	EX	6		SUV	Auto	Yes	ROOF RACK	Black
K1041	KIA	SORENT	\$38,310	KNDJD736675714357	5467	EX	6		SUV	Auto	Yes	ROOF RACK SUNROOF	Black
K13387	KIA	SORENT	\$39,543	KNDJC736X75691975	5644	EX	6	Yes	SUV	Auto	Yes	ROOF RACK SUNROOF	Silver
K1059	KIA	SPORK	\$29,817	KNDJF723977303671	3677	LX	6		SUV	Auto	Yes		Blue